

Dear Small Business Representative,

My name is Lance T. Walker, and I'd like to introduce myself to you as a possible resource.

I specialize in Career Coaching, workshops, and speaking services for military members, students, and people changing careers. But as a small business owner and US Air Force veteran with over 20 years of "re-civilianizing" experience behind me, I've also been a student and staunch advocate of the entrepreneurial process.

My background includes business consulting, web design and development, computer network support, and e-commerce marketing strategies. I believe strongly in every American's right to self-determination, and I work very hard to help facilitate that process for each of my listeners and clients.

I have recently begun presenting a workshop for the Department of Defense Transition Assistance Program at MacDill Air Force Base, in conjunction with the Tampa Bay Workforce Alliance. In my capacity as Resume and Interview Strategy specialist, I am able to directly assist retiring and separating service members with the changeover back to civilian life.

However, I am also greatly interested in reaching entrepreneurs who face similar challenges while trying to build a solid future in a changing world. Whether it's starting a business, getting it funded, or finding the right employees and partners, I bring extensive firsthand experience and a valuable perspective to the table.

I bring not only a strong, positive message of hope to my audiences, but also a concrete set of strategies and tools that can be utilized immediately by anyone who is serious about improving their current economic outlook through the process of building a business.

My topic is entitled "Why the Rabbit Sleeps; Choosing a Career Path that Works".

I invite you to visit my web sites, <u>www.skyvaultgroup.com</u> and <u>www.theexperienceshows.com</u> to see for yourself the unique and powerful perspective presented there. My promotional package is also available at <u>www.thexperienceshows.com</u> for your use, in the "Event Planner" section.

Thank you for your time, and I look forward to partnering with you to bring hope to so many who labor in confusion and fear at present. My email address, fax, and phone number are listed below; please contact me at your convenience to arrange our next step.

Regards,

Lance T. Walker

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People thinking of starting a business can get a free personality assessment and career coaching session at www.MyFreeJobHelp.com.